





The rounded corners of the squares express flexibility and balance and the way they interlink with each other expresses the person-to-person bonds that make up the partnerships and teamwork that the B-Lot cherishes more than anything.



The B-Lot Group contributes to society through its work and pursues profits in an honest and above-board manner.

We aim to continue growing well into the future as a company whose employees and executives thoroughly enjoy their work and one that is a dynamic part of society.

My mission is to cultivate the B-lot Group as a company that will continue growing well into the future. From the time of our founding, as a venture company we have worked consistently to create new value for society.

Our approach has been to enjoy taking on the challenge of doing highly creative work, evolving, and pursuing profits in an honest and above-board manner.

Above all, we aim to be a company that enjoys our work. We pride ourselves on being a company where executives and employees are filled with a spirit of challenge and one that fosters an environment of achieving success obtained in sincerity through operations based on a sense of freedom and responsibility. Rather than resting on our laurels, we aim for robust growth through ongoing self-improvement and friendly competition. At the same time, we are a company of colleagues who value a high level of teamwork. I am convinced that a company of our nature deserves to continue growing well into the future.

As a company listed on the Tokyo Stock Exchange, we view the changes occurring on a daily basis in the social landscape and the macro environment as business opportunities. We target stable long-term growth based on a high degree of professionalization and teamwork.

Personally, I find the company to be incredibly enjoyable and fulfilling. I devote myself on a daily basis to ensuring that the people who provide strong support for our business feel the same way. In this spirit, I ask for your ongoing guidance and support.

# Our Businesses

B-Lot is a real estate and financial consulting company providing one-stop service to our clients with profound experiences and networks.



# Revitalization & Development

### Real estate revitalization

We acquire real estate that has been undervalued for various reasons, including problems with profitability and legal compliance.

We improve asset value and profitability by utilizing the characteristics of each property and making full use of our own planning capabilities and revitalization expertise.















Real estate acquisition by B-Lot

Utilizing planning abilities and real estate revitalization

Value-added planning and implementation

Selling as income-producing real estate

### Purchasing Advantages

#### Investment range:

Major cities, wide variety of uses, wide price range

#### Information collection:

Unique purchasing network developed over the years

#### Decision-making ability:

Ability to make decisions at a fast pace

#### Properties with issues:

Ascertain revitalization prospects and calculate optimal future price

#### Adding value

#### Increased income:

Leasing, operators reforms

#### Reducing costs:

Reducing maintenance and management costs

Revising violations: Consolidating rights and purchasing adjacent land

### Appropriate use:

Renovations, conversions, repairs, new equipment

### ⟨ Revitalization ⟩



MAISON MILANO NAKATSU [Osaka]



Terrace Ginza [Tokyo]

### Real estate development

By ourselves, we acquire lands and commit to design and functionality through our integrated system of planning, development, management, and operation.

We develop buildings as real estate that are familiar to local residents and tenants as well as generating long-term stable income.

Market research consulting

Product planning

Propose business plan

Architectural Designing

Supervising construction

Leasing management, etc.

- 1 We provide consulting services for your business success based on in-depth marketing.
- 2 We plan high value-added products that meet the needs of consumers according to the needs of business owners and clients.
- 3 We are involved in all aspects of planning for development projects, including construction schedules and sales plans.
- 4 We make designs with partner companies who have a wealth of experience.
- 5 We supervise the progress of projects to ensure that the construction schedule and costs remain as planned.
- 6 We provide full support for leasing, management, and subsequent operations.

### ⟨ Development ⟩



B-LOT SAKURAYAMA RESIDENCE [Aichi]



Toranomon SE Building [Tokyo]

# Revitalization & Development

### Corporate revitalization and business succession

B-Lot conducts M&A of companies and businesses that are facing issues such as lack of successors and shrinking markets.

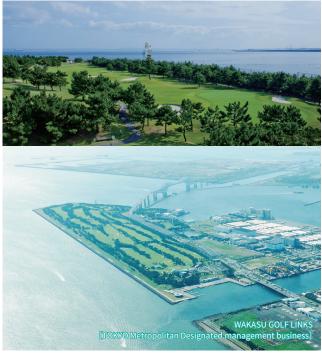
Through proper management and guidance, we are building an organization with a solid sense of unity and revitalizing our core businesses.

### Business revitalization is necessary · Formulating growth strategies Reconstructing the business · Reorganization and integration of unprofitable areas · Asset sales, debt reduction, rescheduling · Finance structure M&A Strengthen profitability We provide specific solutions and growth potential to companies that are facing Enhance corporate value Business revitalization is necessary various business challenges. · Group reorganization through mergers, etc. • Utilizing external capital such as revitalization · Legal restructuring, private restructuring Arrangement of accounting rules • Training and promotion of human resources · IT and system maintenance

### ⟨ Company revitalization ⟩



Yokohama Seien Business details: Own and sell charnel house, operate adjoining restaurant

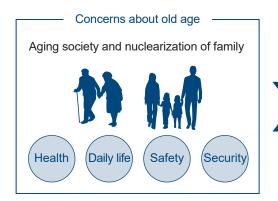


T&K Business details: Design and operate golf courses

### Real estate for seniors

In recent years, services for seniors have been garnering attention due to social changes such as the increase in the elderly population.

We invest in real estate for seniors that meets the needs of society, and provide real estate in partnership with medical institutions and other organizations.



### Features of real estate for seniors

Peace of mind thanks to a variety of shared facilities and health support services

Restaurant for tenants

Hot spring facilities and large baths

Security

Concierge services

Group activities

Cooperation with medical institutions

Universal design

Staff available 24 hours a day

### ⟨ Projects ⟩



Kamakura City Nursing Home New Construction Project [Kanagawa]



# Consulting

### Real estate brokerage

We provide high quality real estate information by utilizing our extensive experience, knowledge, and network. Professionals who are well versed in the real estate investment market assist our clients in the purchase, sale, and operation of their properties.

Sales support services

We offer real estate not often available to the public through referrals from lawyers, tax accountants and financial institutions as well as real estate which individual investors and listed companies can quickly sell with ease due to their circumstances.

Purchasing support

Our purchasing support services meet the needs of investors because we research the area characteristics and market along with analyzing profitability of the real estate.

Leasing brokerage

Utilizing our own unique network, we provide leasing brokerage services for offices, stores and residences.

Consulting

We also offer proposals for effective use of land, and conduct general negotiations related to real estate, such as rent and land rent revision.







### ⟨ Brokerage ⟩



Shibuya Center Building [Tokyo]



Branche Hakata Sumiyoshi [Fukuoka]

### Asset consulting

Our specialized consultants formulate real estate management strategies based on multifaceted analysis and provide comprehensive asset management support, including effective use of land and asset reconfiguration, as well as inheritance measures and business succession for the next generation.

Inheritance and business succession

We are building a real estate portfolio effective in formulating tax saving plans and inheritance measures through establishing an asset management company.

Agency negotiation services

We provide general negotiation services for real estate such as rent and land rent revision.

Exchange and effective use

We propose and achieve land exchange and effective utilization.













### $\langle$ Effective usage and consulting $\rangle$











mihiro345 [Fukuoka]

# Consulting

### **Consignment Sales**

We provide marketing and planning support to developers while providing them with feedback on customer needs that we have obtained through past experience. We develop highly specialized condominium sales as a partner for developers and clients.



Product planning Sales planning proposals

Consignment sales

Sales activities Brokerage Handing over contracts

Submitting sales results reports

- We receive requests from developers and conduct research on the potential of the development site through data and interviews.
- We analyze various data to create and propose plans that predict market needs.
- 3 We offer integrated management of customer needs and desired life plans for visitors to the model rooms through a database of past proposals and negotiations.
- 4 A consistent follow-up system in place from contract to delivery to improve the contract rate.
- After sales are completed, we compile and analyze the data and report it to the developer. These efforts are highly appreciated and lead to repeat business for the next development project.

### ⟨ Consignment sales⟩



Livio City Mikunigaoka [Osaka]



BRANZ TOWER TOYOSU [Tokyo]



PROUD CITY HIYOSHI RESIDENCE | || || [Kanagawa]

## Overseas investors support [B-LOT SINGAPORE PTE. LTD]

The B-Lot Group utilizes its own unique consulting capabilities to develop real estate information for inbound investment needs in Japan, and provides a one-stop services from purchase to operation and sale.

# Service structure of Singapore subsidiary [ B-LOT SINGAPORE PTE. LTD ]

# Coordinating investment in Japanese real estate

- · Japanese market referrals
- · Proposing fund raising methods
- · Speedy negotiations
- · Follow-up services

# About 7 hours 40 minutes from Japan to Singapore



**About 6 hours 50 minutes** from Singapore to Japan

# Japan corporate services system [ B-Lot Group ]

### Complete investment support

- Developing real estate information tailored to investment needs
- Real estate inspection attendance in English
- · Leasing and property management
- Referrals to reliable professionals and other partners

### Asset management (AM subsidiary)

Fund formation support

### **Investors**

### ⟨ Consulting ⟩



Karuizawa Villa [Nagano]



the kamuii niseko [Hokkaido]

# Leasing & Property Management

## Asset management [B-Lot Asset Management]

In addition to the expertise in corporate real estate that the B-Lot Group has developed, we utilize our expertise in asset finance and other areas, as well as our own unique network, to develop sophisticated management services as an asset manager.

### **Property purchasing**

### **Investment (3-5 years)**

- · Investigating possible investment properties
- Negotiation and procurement with the property seller (property leasing)
- · Due diligence
- · Solicitation of investors (equity)
- Procuring loans (debt)
- · Property appraisal · Documentation, etc.
- · Forming investment structure
- Formulating and managing funding plans · Financial results and dividend distribution

management company supervision

Property portfolio management

· Asset management strategies

· Improving property value

Property manager Building

(better leasing fees,

improved efficiency, renovations, etc.)

- · Management reporting to investors, etc.
- · Formulating exit strategies (property sales, refinancing, etc.)
- Property value appraisal
- · Negotiations with the buyer
- Documentation
- · Loan repayment, final fund settlement, etc.

Investment (Equity expenditures) Investment profits (income gains)

Redemption investment profits (capital gains)

### Investor

### ⟨ Consignment sales ⟩



Top:Yurigahara commercial facility Bottom: Setsu Niseko [Hokkaido]

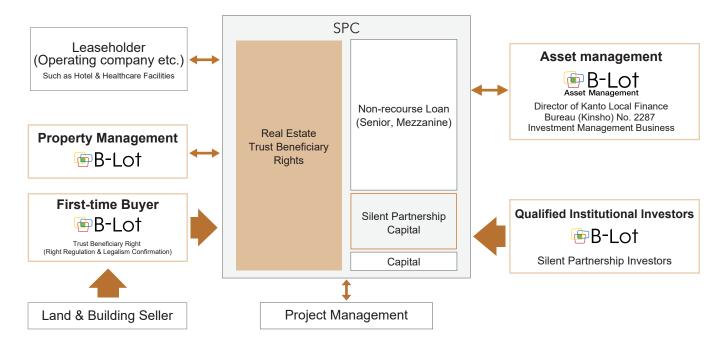


HOTEL VISTA KANAZAWA [Ishikawa]

### **Group Synergy**

By owning the license for investment management business, B-Lot can structure a private fund with investors' assets entrusted to our professionalism. Our strengths lie in comprehensive measures such as first-time purchases and equity investments made before the funds are launched.

### Private funds scheme



#### <Entrusted with a Healthcare Facility>



<Case of Hotel Management>



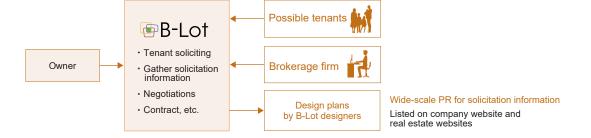
Seijo Healthcare Facility [Tokyo]

HOTEL TORIFITO OTARU CANAL [Hokkaido]

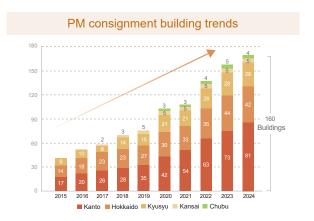
# Leasing & Property Management

### Property management

We provide contract-related management services such as tenant solicitation, tenant negotiation, contract work, renewal, and cancellation on behalf of owners to improve the profitability of properties owned by wealthy individuals and investors.



Monthl	y reports
Income and expenditure report	Formulation of operation rate table
Tenant status report	Repair history
Annual budget formulation Building management schedule formula	
Market reports	etc



### ⟨ Consignment management ⟩



B-LOT SENDAGI RESIDENCE [Tokyo]



Navile Court Kego [Fukuoka]

## Ownership and operation of income-producing real estate

We own real estate that has value, and we handle all operations related to leasing.

We build relationships of trust with our tenants and clients, and we own and operate our properties with detailed services that give our tenants peace of mind.



HOTEL TORIFITO HAKATA GION [Fukuoka]



HOTEL TORIFITO KANAZAWA [Ishikawa]



### SDGs Initiatives

B-Lot is committed to supporting the Sustainable Development Goals (SDGs). We have entered the solar power generation business because we believe that it is our role to protect the environment and leave a beautiful earth for future generations by promoting renewable energy in the form of solar power.



Joso City Solar panels [Ibaraki]



Kasama City Solar panels [Ibaraki]

# History

2008	<ul><li>Oct</li><li>Nov</li></ul>	B-Lot established as real estate investment and consulting company  Acquires Building Lots and Buildings Transaction Business License. (Lic. No. (1) 89915, Governor of Tokyo)
0000		
2009	• Feb	Launches leasing management contracting business
	Jul	Acquires Type II Financial Instruments Business registration with Kanto Local Finance Bureau (Lic. No. 2235)
0044		
2011	← Apr	Opens Sapporo branch (currently Hokkaido branch) in Sapporo, Hokkaido
	Jun	Changes Building Lots and Buildings Transaction Business license from Governor of Tokyo license to MLIT Lic. No. (2) 8157
2012	Jun	Begins management and operation of its own buildings
2013	Sep	Opens Fukuoka branch in Fukuoka City, Fukuoka
2014	Dec	Listed on the Mothers section of the Tokyo Stock Exchange (stock code: 3452)
2015	• Feb	Establishes B-Lot Asset Management
	May	Establishes B-Lot Singapore
2016	Apr	Acquires Life Stage
	• Jul	Establishes Osaka branch office
2017	Jan	Acquires all shares of Viento Creation
2018	- Feb	Transfers its listing to First Section of the Tokyo Stock Exchange
	Apr	Acquires TOV
	← Apr	Acquires T&K
	<ul><li>Jun</li></ul>	Establishes B-Lot Capital Link
2019	May	Acquisition of shares of Yokohama Fuji Reibyo Co.(Yokohama Seien Co., Ltd.)
2020	- Apr	Opens Nagoya branch in Nagoya City, Aichi
	May	Acquisition of LC Partners, Inc. as a Subsidiary
		Acquisition of all investment units of Medical Asset Investment Corp.
	- Jul	Merger of LC Partners Inc. and B-Lot Asset Management.
		(Company name: B-Lot Asset Management)
	- Sep	Former trade name: Medical Asset Investment Corporation changed to BeLot REIT, Inc.
	ССР	Tomer trade name. Medical Asset investment corporation changed to becot NETT, inc.
	Oct	Licensed for Real Estate Specified Joint Enterprise (Governor of Tokyo No. 138)
2021	- Apr	Merged with Life Stage
	• Jul	Invested in Healthcare IP(OWEN-IP LLC)  Viento Creation Changed to B-Lot Hospitality Management
		Vicito Ordation Changed to B-Est Hospitality Management
2022	• Jul	Acquires Tokan Real Estate Development
2023	• Jun	Licensed for Real Estate Specified Joint Enterprise(No. 125, FSA & MLIT authorized)
	Oct	Established Okinawa Branch Office Preparation Office in Kumoji, Naha City, Okinawa
2025	•─ Jan	Acquired Kumanyu Kamutan Co., Itd. oo o cubaidiany
2020	Jail	Acquired Kumasyu Komuten Co., ltd. as a subsidiary

### Company Profile

Company Name B-Lot Company Limited

Head Office 1-11-7 Shimbashi, Minato-ku

Tokyo, 105-0004 Japan

TEL +81-3-6891-2525 (Pilot Number)

URL https://www.b-lot.co.jp

Establishiment October10,2008

### Executive

Chief Executive Officer:Makoto Miyauchi

President:Masahiro Mochizuki

Executive Director: Kentaro Ezaki

Director:Fumie Mochizuki

Director: Yuji Sakawa

Director(Audit & Supervisory Board Member):Hiroshi Iwamoto

Director(Audit & Supervisory Board Member):Mamoru Furushima

Director(Audit & Supervisory Board Member):Tomohiko Kameko

#### Licence

- · Building Lots and Buildings Transaction Business. Minister of Land, Infrastructure, Transport and Tourism (3) No. 8157
- Financial Instruments Business. Director of Kanto Local Finance Bureau (Kinsho) No. 2235 (Type 2)
- · Real Estate Joint Enterprise License (FSA & MLIT No. 125)
- Rental Housing Management Agency Registration Minister of Land, Infrastructure, Transport and Tourism (01) No. 000258
- Small Amount Short Term Insurance Agency Registration

### Branch offices

- Hokkaido office 3-1 Kita2jonishi, Sapporo Chuo-ku, Hokkaido, 060-0002 Japan
- Nagoya office

TEL +81-11-252-2320

4-14-2 Sakae, Nagoya Naka-ku, Aichi, 460-0008 Japan TEL +81-52-856-2521

■ Osaka office

2-10-70 Nambanaka, Osaka Naniwa-ku, Osaka, 556-0011 Japan TEL +81-6-6556-9663

■ Fukuoka office

1-5-11 Akasaka, Fukuoka Chuo-ku, Fukuoka, 810-0042 Japan TEL +81-92-712-2070

■ Okinawa Satellite Office

1-1-1 Kumoji, Naha City Okinawa, 900-0015 Japan

### Subsidiaries

■ B-Lot AssetManagement Co.Ltd., TEL +81-3-6891-2526

https://bam.b-lot.co.jp/

■ B-LOT SINGAPORE PTE. LTD

TEL +65-6904-9454 https://sg.b-lot.co.jp/

- B-Lot Hospitality Management Co.Ltd., TEL +81-3-4405-5561
- T&K Co.Ltd.,

TEL +81-3-6672-7974 https://www.golftk.com/

- B-Lot Capital Link Co.Ltd., https://bcl.b-lot.co.jp/
- Kumasyu Komuten Co., ltd. TEL +81-6-6771-7000 https://www.kumasyu.co.jp/



