

Top Message

# B-Lot



The rounded corners of the squares express flexibility and balance and the way they interlink with each other expresses the person-to-person bonds that make up the partnerships and teamwork that the B-Lot cherishes more than anything.





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The B-lot Group contributes to society through

- its work and pursues profits
- in an honest and above-board manner.
- We aim to continue growing well
- into the future as a company whose
- employees and executives
- thoroughly enjoy their work and
- one that is a dynamic part of society.

My mission is to cultivate the B-lot Group as a company that will continue growing well into the future. From the time of our founding, as a venture company we have worked consistently to create new value for society.

Our approach has been to enjoy taking on the challenge of doing highly creative work, evolving, and pursuing profits in an honest and above-board manner.

Above all, we aim to be a company that enjoys our work. We pride ourselves on being a company where executives and employees are filled with a spirit of challenge and one that fosters an environment of achieving success obtained in sincerity through operations based on a sense of freedom and responsibility. Rather than resting on our laurels, we aim for robust growth through ongoing self-improvement and friendly competition. At the same time, we are a company of colleagues who value a high level of teamwork. I am convinced that a company of our nature deserves to continue growing well into the future.

As a company listed on the Standard Market of the Tokyo Stock Exchange, we view the changes occurring on a daily basis in the social landscape and the macro environment as business opportunities. We target stable long-term growth based on a high degree of professionalization and teamwork.

Personally, I find the company to be incredibly enjoyable and fulfilling. I devote myself on a daily basis to ensuring that the people who provide strong support for our business feel the same way. In this spirit, I ask for your ongoing guidance and

> B-Lot Co.,Ltd. ceo Makoto Miyauchi

# Our Businesses

B-Lot is a real estate and financial consulting company providing one-stop service to our clients with profound experiences and networks.



A widespread network, which includes listed companies, the affluent and professionals.

# Real estate revitalization

We acquire real estate that has been undervalued for various reasons, including problems with profitability and legal compliance.

We improve asset value and profitability by utilizing the characteristics of each property and making full use of our own planning capabilities and revitalization expertise.











Real estate acquisitio by B-Lot

Utilizing planning abilities and real estate revitalization expertise



Selling as income-producing real estate

**Purchasing Advantages** 

Investment range: Major cities, wide variety of uses, wide price range

Information collection: Unique purchasing network developed over the years

Decision-making ability: Ability to make decisions at a fast pace

Properties with issues: Ascertain revitalization prospects and calculate optimal future price



Increased income Leasing, operators reforms

Reducing costs Reducing maintenance and management costs

Revising violations: Consolidating rights and purchasing adjacent land

Appropriate use: Renovations, conversions, repairs, new equipment

# < Revitalization



MAISON MILANO NAKATSU [Osaka]



Terrace Ginza [Tokyo]

# Real estate development

By ourselves, we acquire lands and commit to design and functionality through our integrated system of planning, development, management, and operation.

We develop buildings as real estate that are familiar to local residents and tenants as well as generate long-term stable income.





### $\langle \text{Development} \rangle$



B-LOT SAKURAYAMA RESIDENCE [Aichi]



Toranomon SE Building [Tokyo]

# **Revitalization & Development**

# Corporate revitalization and business succession

B-Lot conducts M&A of companies and businesses that are facing issues such as lack of successors and shrinking markets.

Through proper management and guidance, we are building an organization with a solid sense of unity and revitalizing our core businesses.



# Real estate for seniors

In recent years, services for seniors have been garnering attention due to social changes such as the increase in the elderly population.

We invest in real estate for seniors that meets the needs of society, and provide real estate in partnership with medical institutions and other organizations.



 $\langle$  Company revitalization  $\rangle$ 



Yokohama Seien Business details: Own and sell charnel house, operate adjoining restaurant



T&K Business details: Design and operate gold courses

< Projects >



Kamakura City Nursing Home New Construction Project [Kanagawa]

# Features of real estate for seniors

Peace of mind thanks to a variety of shared facilities and health support services



# Real estate brokerage

We provide high quality real estate information by utilizing our extensive experience, knowledge, and network. Professionals who are well versed in the real estate investment market assist our clients in the purchase, sale, and operation of their properties.



We offer real estate not often available to the public through referrals from lawyers, tax accountants and financial institutions as well as real estate which individual investors and listed companies can quickly sell with ease due to their circumstances.

Our purchasing support services meet the needs of investors because we research the area characteristics and market along with analyzing profitability of the real estate.

Utilizing our own unique network, we provide leasing brokerage services for offices, stores and residences.

We also offer proposals for effective use of land, and conduct general negotiations related to real estate, such as rent and land rent revision.

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# < Brokerage >



Shibuya Center Building [Tokyo]



Branche Hakata Sumiyoshi [Fukuoka]

# Asset consulting

Our specialized consultants formulate real estate management strategies based on multifaceted analysis and provide comprehensive asset management support, including effective use of land and asset reconfiguration, as well as inheritance measures and business succession for the next generation.





### $\langle$ Effective usage and consulting $\rangle$



mihiro345 [Fukuoka]

We are building a real estate portfolio effective in formulating tax saving plans and inheritance

We provide general negotiation services for real estate such as rent and land rent revision.

Long term cash flow statements









Effective land-use







Naha Nishi 2-Chome Project [Okinawa]

# **Consignment Sales**

We provide marketing and planning support to developers while providing them with feedback on customer needs that we have obtained through past experience. We develop highly specialized condominium sales as a partner for developers and clients.



# Overseas investors support [B-LOT SINGAPORE PTE. LTD]

The B-Lot Group utilizes its own unique consulting capabilities to develop real estate information for inbound investment needs in Japan, and provides a one-stop services from purchase to operation and sale.



# < Consignment sales>



Livio City Mikunigaoka [Osaka]



BRANZ TOWER TOYOSU [Tokyo]



PROUD CITY HIYOSHI RESIDENCE | || ||| [Kanagawa]





Karuizawa Villa [Nagano]



the kamuii niseko [Hokkaido]

# Asset management [B-Lot Asset Management]

In addition to the expertise in corporate real estate that the B-Lot Group has developed, we utilize our expertise in asset finance and other areas, as well as our own unique network, to develop sophisticated management services as an asset manager.



## $\langle$ Consignment sales $\rangle$



Top:Yurigahara commercial facility Bottom: Setsu Niseko [Hokkaido]



HOTEL VISTA KANAZAWA [Ishikawa]

# **Group Synergy**

By owning the license for investment management business, B-Lot can structure a private fund with investors' assets entrusted to our professionalism. Our strengths lie in comprehensive measures such as first-time purchases and equity investments made before the funds are launched.







Seijo Healthcare Facility [Tokyo]

HOTEL TORIFITO OTARU CANAL [Hokkaido]

# <Case of Hotel Management>

# Property management

We provide contract-related management services such as tenant solicitation, tenant negotiation, contract work, renewal, and cancellation on behalf of owners to improve the profitability of properties owned by wealthy individuals and investors.









Kanto 📕 Hokkaido 📕 Kyusyu 🗏 Kansai 📕 Chubi

# $\langle$ Consignment management $\rangle$



B-LOT SENDAGI RESIDENCE [Tokyo]



Ownership and operation of income-producing real estate

We own real estate that has value, and we handle all operations related to leasing. We build relationships of trust with our tenants and clients, and we own and operate our properties with detailed services that give our tenants peace of mind.



BAY · EAST [Kanagawa]



B-Lot is committed to supporting the Sustainable Development Goals (SDGs). We have entered the solar power generation business because we believe that it is our role to protect the environment and leave a beautiful earth for future generations by promoting renewable energy in the form of solar power.



Joso City Solar panels [Ibaraki]



B-Lot Jimbocho Building [Tokyo]



Kasama City Solar panels [Ibaraki]

Company Profile     Executive     History       Company Name     B-Lot Company Limited     Chief Executive Officer:Makoto Miyauchi President:Masahiro Mochizuki     2008     Oct Nov       Head Office     1-11-7 Shimbashi, Minato-ku Tokyo, 105-0004 Japan     Deputy President:Shinichi Hasegawa Director:Kentaro Ezaki     2009     Jul	B-Lot established as real estate investment and consulting Acquires Building Lots and Buildings Transaction Business Acquires Type II Financial Instruments Business registration Launches leasing management contracting business Opens Sapporo branch (currently Hokkaido branch) in Sap Changes Building Lots and Buildings Transaction Business
Head Office     1-11-7 Shimbashi, Minato-ku   President: Masahiro Mochizuki Nov Deputy President: Shinichi Hasegawa	Acquires Building Lots and Buildings Transaction Business Acquires Type II Financial Instruments Business registration Launches leasing management contracting business Opens Sapporo branch (currently Hokkaido branch) in Sap
	Launches leasing management contracting business Opens Sapporo branch (currently Hokkaido branch) in Sap
Director:Eumie Mochizuki Oct	Opens Sapporo branch (currently Hokkaido branch) in Sap
TEL     +81-3-6891-2525 (Pilot Number)     Director:Fumie Mochizuki     Oct       Director:Yuji Sakawa	
URL https://www.b-lot.co.jp Director(Audit & Supervisory Board Member):Hiroshi lwamoto 2011 - Apr Director(Audit & Supervisory Board Member):Mamoru Furushima Jun Director(Audit & Supervisory Board Member):Tomohiko Kameko	
Establishiment October10,2008 2012 - Jun	Begins management and operation of its own buildings
2013 - Sep	Opens Fukuoka branch in Fukuoka City, Fukuoka
Licence 2014 - Dec	Listed on the Mothers section of the Tokyo Stock Exchang
Building Lots and Buildings Transaction Business. Minister of Land, Infrastructure, Transport and Tourism (3) No. 8157 Financial Instruments Business. Director of Kanto Local Finance Bureau (Kinsho) No. 2235 (Type 2) Device the Device the Line to the Line (2000)	Establishes B-Lot Asset Management Establishes B-Lot Singapore
Real Estate Specified Joint Enterprise License (Governor of Tokyo No. 138)       2016       - Apr         Rental Housing Management Agency Registration Minister of Land, Infrastructure, Transport and Tourism (01) No. 000258       - Apr       - Jul         Small Amount Short Term Insurance Agency Registration       - Jul       - Jul	Acquires Life Stage Establishes Osaka branch office
Branch offices Subsidiaries 2017 - Jan	Acquires all shares of Viento Creation
■ Hokkaido office 3-1 Kita2jonishi, Sapporo Chuo-ku, Hokkaido, 060-0002 Japan TEL +81-11-252-2320 ■ B-Lot AssetManagement Co.Ltd., 2018 - Feb TEL +81-3-6891-2526 https://bam.b-lot.co.jp/	Transfers its listing to First Section of the Tokyo Stock Exc Acquires T&K
•── Jun	Establishes B-Lot Capital Link
4-14-2 Sakae, Nagoya Naka-ku, Aichi, 460-0008 Japan https://sg.b-lot.co.jp/	Acquisition of shares of Yokohama Fuji Reibyo Co.(Yokoh
TEL +81-52-856-2521 2020 • Apr	Opens Nagoya branch in Nagoya City, Aichi
■ B-Lot Hospitality Management Co.Ltd., • May ■ Osaka office TEL +81-3-4405-5561	Acquisition of LC Partners, Inc. as a Subsidiary Acquisition of all investment units of Medical Asset Investm
2-10-70 Nambanaka, Osaka Naniwa-ku, Osaka, 556-0011 Japan       ● Jul         TEL +81-6-6556-9663       ■ T&K Co.Ltd.,	Merger of LC Partners Inc. and B-Lot Asset Management. (Company name: B-Lot Asset Management)
TEL +81-3-6672-7974	Former trade name: Medical Asset Investment Corporation
■ Fukuoka office 1-5-11 Akasaka, Fukuoka Chuo-ku, Fukuoka, 810-0042 Japan	Licensed for Real Estate Specified Joint Enterprise (Gover
TEL +81-92-712-2070 <ul> <li>B-Lot Capital Link Co.Ltd., https://bcl.b-lot.co.jp/</li> </ul> 2021 <ul> <li>Apr</li> </ul>	Merged with Life Stage
• Jul	Invested in Healthcare IP(KAMSSI LLC) Viento Creation Changed to B-Lot Hospitality Managemen
2022 • Jul	Acquires Tokan Real Estate Development

sulting company siness License. (Lic. No. (1) 89915, Governor of Tokyo)

istration with Kanto Local Finance Bureau (Lic. No. 2235)

in Sapporo, Hokkaido siness license from Governor of Tokyo license to MLIT Lic. No. (2) 8157

change (stock code: 3452)

k Exchange

Yokohama Seien Co., Ltd.)

vestment Corp.

pration changed to BeLot REIT, Inc.

Governor of Tokyo No. 138)

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