

#### Logo





The rounded corners of the squares express flexibility and balance and the way they interlink with each other expresses the person-to-person bonds that make up the partnerships and teamwork that the B-Lot cherishes more than anything.

#### Greetings

The B-lot Group contributes to society through its work and pursues profits in an honest and above-board manner.

We aim to continue growing well into the future as a company whose employees and executives thoroughly enjoy their work and one that is a dynamic part of society.

My mission is to cultivate the B-lot Group as a company that will continue growing well into the future. From the time of our founding, as a venture company we have worked consistently to create new value for society.

Our approach has been to enjoy taking on the challenge of doing highly creative work, evolving, and pursuing profits in an honest and above-board manner.

Above all, we aim to be a company that enjoys our work. We pride ourselves on being a company where executives and employees are filled with a spirit of challenge and one that fosters an environment of achieving success obtained in sincerity through operations based on a sense of freedom and responsibility. Rather than resting on our laurels, we aim for robust growth through ongoing self-improvement and friendly competition. At the same time, we are a company of colleagues who value a high level of teamwork. I am convinced that a company of our nature deserves to continue growing well into the future.

As a company listed on the First Section of the Tokyo Stock Exchange, we view the changes occurring on a daily basis in the social landscape and the macro environment as business opportunities. We target stable long-term growth based on a high degree of professionalization and teamwork.

Personally, I find the company to be incredibly enjoyable and fulfilling. I devote myself on a daily basis to ensuring that the people who provide strong support for our business feel the same way. In this spirit, I ask for your ongoing guidance and support.



## Our Businesses

B-Lot is a real estate and financial consulting company providing one-stop service to our clients with profound experiences and networks.



## Real Estate Revitalization and Development Business

B-Lot acquires properties to improve the profitability and the values of assets by enhancing the uniqueness of individual properties.

We also develop residential, commercial and office buildings which fit into the local communities. Our offices located in Tokyo, Sapporo and Hakata but our service area covers entire Japan.



B-Lot acquires properties with problems in profitability and conformity to the construction law. We solve these problems to generate additional value, and dispose these properties.





B-Lot acquire land-lots, to develop buildings with high-quality design and originality. We plann, develop, manage and operate, to provide integrated system.



## Revitalization





# Development



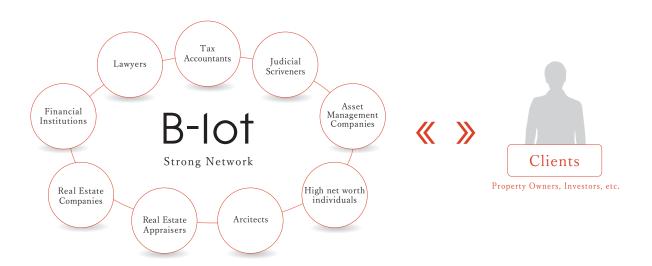


## Real Estate Sales Brokerage and Consulting

B-Lot positions real estate brokerage as a real estate solution service with the utmost priority to "Partnership." Thus, our brokerage service put weight on inheritance consulting from the perspective of real estate. We assist clients to plan transferring their assets and business to next generation in an optimum manner.

Brokerage

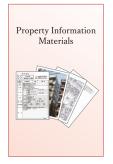
We have considerable experience, refined expertise and network regards to real estate transactions for business. Profes sionals well versed in the real estate market will assist your purchase, sales and management.





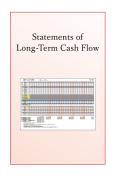
B-Lot makes proposals of property exchange and effective land utilization and provide general negotiation works relating to real estate such as revising rent or ground rent.

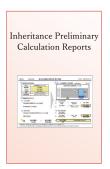
#### ■ Proposal materials













# Brokerage

Office Building



Southern Kaminoge Apartment

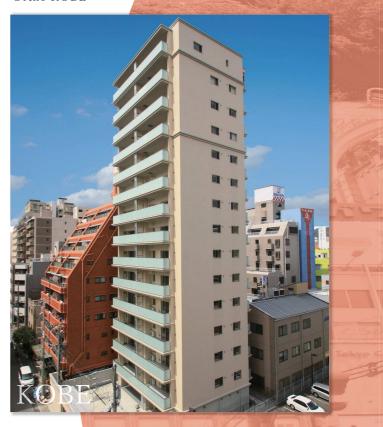


# Consulting

Vessel inn Shinsaibashi



Ortho KOBE



# Leasing Management and Property Management

We provide leasing management and property management service to our clients by proposing comprehensive strategic plans to maximize their profitability on their portfolio.

Leasing Management

B-Lot provides general leasing management services to the owners, which brings steady income.

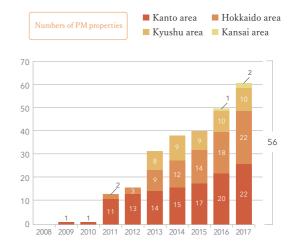




Property Management

B-Lot's property management involves the comprehensive management of building operation and administrative services.





# Property Management















### **B-LOT SINGAPORE PTE. LTD**

We are a one-stop service provider for real estate purchases, sales, property management and asset management in the part of the B-Lot Group that specializes in sourcing and consulting with real estate. B-lot Singapore aims to meet the expectations of smooth asset operations for Asian investors regarding inbound investment needs in Japan.



President Shinichi Hasegawa

#### Business Model

#### 1. Services at Singapore local office

- **★**Investments coordination
- Provide the latest Japanese market information
- $\cdot$  Introduce a variety of financing plan
- · Speedy negotiations
- · After sale follow-up

From Japan to Singapore: About 7 hours and 40 minutes



From Singapore to Japan: About 6 hours and 50 minutes

#### 2. Service by B-Lot Group in Japan

- ★Wide range of operational support
- Sourcing real estate information based on individual clients' needs
- · Viewing tour with English speaker
- · Leasing and Property management
- Introducing reliable lawyers, accountants, judicial scriveners, etc.
- ★B-Lot Asset Management
- Fund origination



Investors



## **B-LOT ASSET MANAGEMENT Co., Ltd**

We originate a wide variety of real estate funds to meet the investors' individual needs. As an asset manager with deep knowledge, B-Lot provides quality services and has cultivated sales/purchases, brokerage, valuation, and property management of investment properties along with experience, expertise, and our own network in asset finance.



President Shinji Okajima

#### Business Model

#### Acquisition Operation (3 to 5 years) Exit · Analysis on targeted property · Provide exit strategies • Implement asset management strategies · Sourcing and negotiation · Improve the asset value (Sale, refinance etc.) · Due diligence (Rent, occupancy rate, renovation, etc.) · Property valuation · Property valuation · Supervision of property management · Negotiation with purchaser · Debt financing and building management companies · Documentation · Equity offer · Portfolio management and cash flow · Closing of funds (pay off debt) · Origination of structural vehicle planning · Documentation · distribution of dividend · Investor reporting Equity Investment Income Gain Capital Gain Investors

#### Company Profile

Company Name B-Lot Company Limited

TEL

+81-3-6891-2525 (Pilot Number)

Head Office

1-11-7 Shimbashi, Minato-ku Tokyo, 105-0004 Japan

Establishiment October 10,2008

#### Executive

President:Makoto Miyauchi

Deputy President:Shinichi Hasegawa

Deputy President:Masahiro Mochizuki

Director:Taro Togawa

Director:Kentaro Ezaki

Director:Fumie Mochizuki

Director(Audit & Supervisory Board Member):Yasuhiro Okamoto

Director(Audit & Supervisory Board Member):Takashi Osaka

Director(Audit & Supervisory Board Member):Hiroshi Iwamoto

Executive officer:Shinji Okajima Executive officer:Yuji Sakawa

#### Licence

Real Estate Business Licence, Registered Financial Instrument Business (Type2 Financial Instrument Business, Advisor and Agency)

#### Branch offices

Osaka office 5-5-15 Nishinakajima, Osaka Yodogawa-ku, Osaka, 532-0011 Japan

+81 - 6 - 7651 - 3390

Hokkaido office 2-5-2 Kita1johigashi, Sapporo Chuo-ku, Hokkaido, 060-0031 Japan

+81 - 11 - 252 - 2320

Fukuoka office 1-5-11 Akasaka, Fukuoka Chuo-ku, Fukuoka, 810-0042 Japan

+81-92-712-2070

#### Subsidiaries

■B-Lot AssetManagement Co.Ltd.,

1-11-7 Shimbashi, Minato-ku Tokyo, 105-0004 Japan +81-3-6891-2526

■B-LOT SINGAPORE PTE. LTD.

20 Collyer Quay #23-01 Singapore 049319 City Hub

TEL: +65-6653-1914

■ Vient Creation Co.Ltd.,

2-19-10 Shimbashi, Minato-ku Tokyo, 105-0004 Japan

+81-3-4405-5561

■Life Stage Co.Ltd.,

5-5-15 Nishinakajima, Yodogawa-ku Osaka, 532-0011 Japan

 $+81\hbox{-}6\hbox{-}6305\hbox{-}3511$ 

■T&K Co.Ltd.,

1 Nagasakacho-Azabu, Minato-ku Tokyo, 106-0043 Japan

+81-3-3560-6381

■B-Lot Capital Link Co.Ltd.,

1-11-7 Shimbashi, Minato-ku Tokyo, 105-0004 Japan

+81-3-4405-2033

## History

2008 ← Oct	B-Lot (capital: JPY50mn) established as real estate investment and consulting company
	Acquires Building Lots and Buildings Transaction Business License. (Lic. No. (1) 89915, Governor of Tokyo)
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26	
2009 ← Feb	Launches leasing management contracting business
Jul	Acquires Type II Financial Instruments Business registration with Kanto Local Finance Bureau (Lic. No. 2235)
0011	
	Opens Sapporo branch (currently Hokkaido branch) in Sapporo, Hokkaido
Jun	Changes Building Lots and Buildings Transaction Business license from Governor of Tokyo license to MLIT Lic. No. (2) 8157
2012 — Jun	Begins management and operation of its own buildings
2013 ← Sep	Opens Fukuoka branch in Fukuoka City, Fukuoka
2014 ← Dec	Lists on TSE Mothers
2011	
2015 ← Feb	Establishes B-Lot Asset Management
May	Establishes B-Lot Singapore
2016 — Apr	Acquires Life Stage
	Establishes Osaka branch office
2017 ← Jan	Acquires all shares of Viento Creation
2018 ← Feb	Transfers its listing to TSE1
	Acquires T&K
← May	Establishes B-Lot Capital Link
- Jun	Establishes Tokyo branch office
2019 — May	Relocates the HQ and merges Tokyo branch into the HQ
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