

Financial Results for the Fiscal Year Ended Dec. 31, 2014

English translation from the original Japanese-language document



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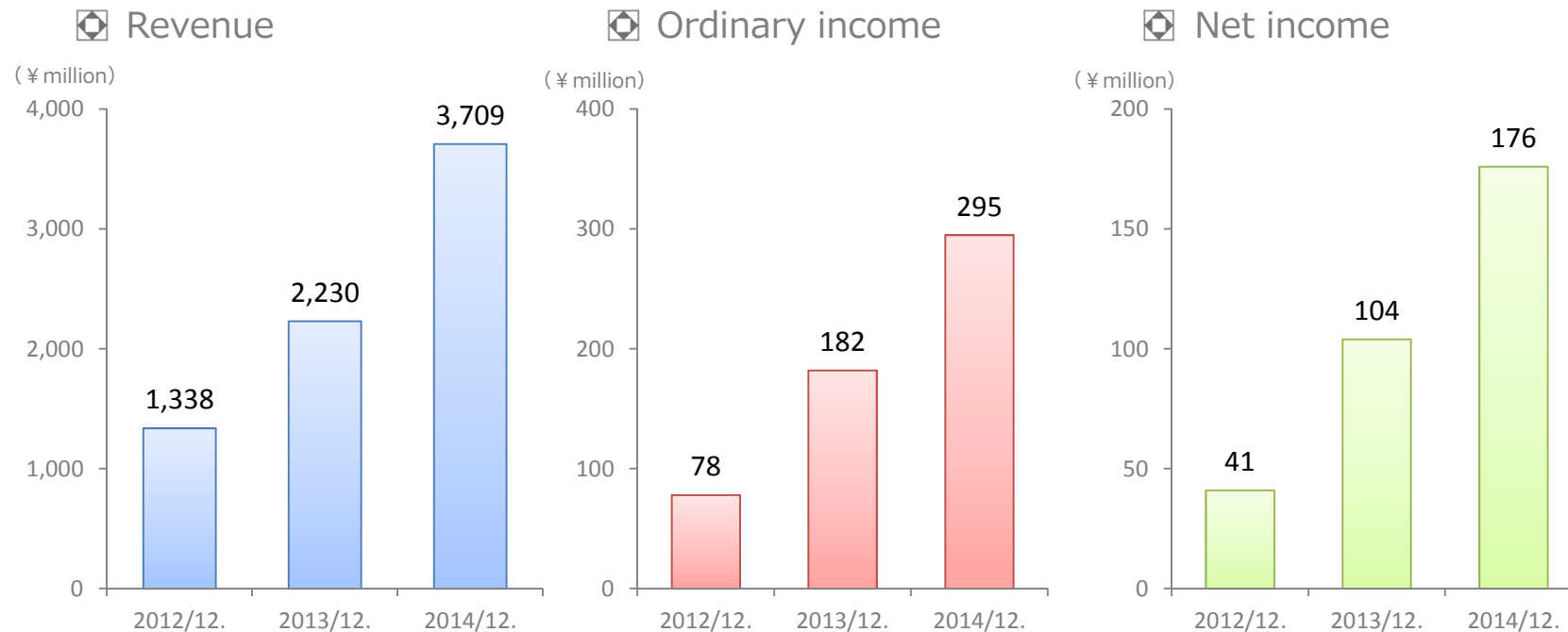
I. Overview of Results for the Fiscal Year Ended Dec. 31, 2014

II. B-lot's Business Outlook for the Fiscal Year Ending Dec. 31, 2015



Operating Performance of FY Ended Dec. 31, 2014 – Highlights 1

Achieved strong earnings growth, especially in investment & development business



Revenue
¥3,709million
(up 63.3% yr/yr)

Ordinary income
¥295million
(up 61.7% yr/yr)

Net income
¥176million
(up 69.4% yr/yr)



Overview of Segment Earnings (Consolidated)

Achieved strong earnings growth in all segments

(¥million)

Segment	2013/12	2014/12	change	yr/yr %
Revenue	2,230	3,709	1,478	66.3%
1. Real estate investment business	1,896	3,236	1,339	70.6%
2. Real estate consulting business	145	197	51	35.1%
3. Real estate management business	188	275	87	46.5%
Operating Profit	217	378	160	73.8%
1. Real estate investment business	310	464	154	49.6%
2. Real estate consulting business	57	78	21	36.8%
3. Real estate management business	45	88	42	94.0%
Corporate expenses, etc	-196	-253	-57	29.3%
Ordinary income	182	295	112	61.7%
Profit for the period	104	176	72	69.4%

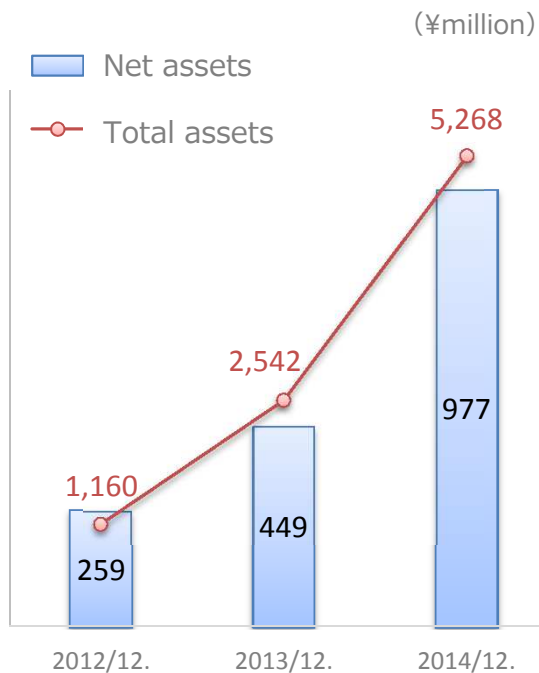




Operating Performance of FY Ended Dec. 31, 2014 – Highlights 2

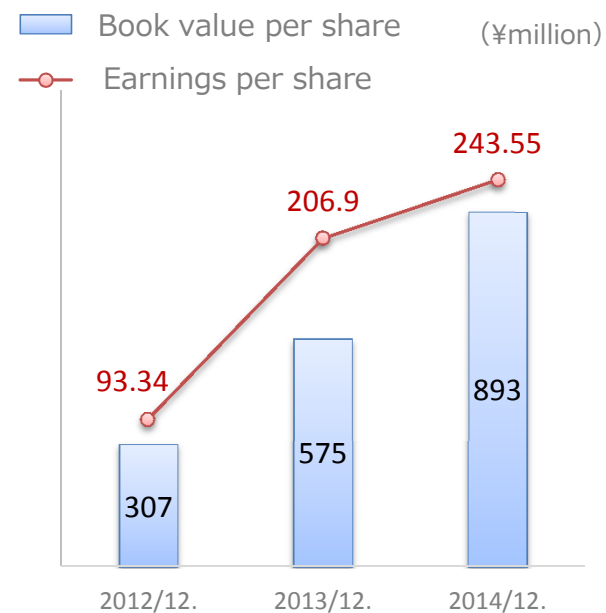
FY Ended Dec. 31, 2014 Finances have strengthened

☒ Net assets & Total assets



Increases in properties in stock and in capital from the listing contributed to significant growth in both net and total assets.

☒ Book value per share & Earnings per share



Although our shares were listed, earnings per share enjoyed steady growth.

※The figures in the graph above are calculated as if a 300-for-1 stock split had been conducted at the beginning of 2012.



P/L Statement (JPY)

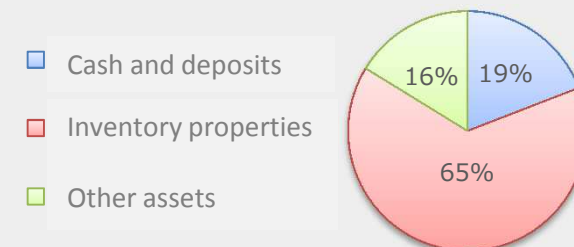
(¥million)

	2013/12	2014/12	Amount of Change	Change yr/yr %
Total assets	2,542	5,268	2,725	107.2%
Current assets	2,302	5,014	2,711	117.7%
Fixed assets	239	254	14	5.9%
Tangible fixed assets	56	51	△5	△8.9%
Intangible fixed assets	158	157	△0.7	△0.4%
Investment & other	25	45	19	79.3%
Liabilities	2,093	4,290	2,197	104.9%
Current liabilities	1,007	Ta3,085	2,078	206.4%
Fixed liabilities	1,086	1,204	118	10.9%
Net asset	449	977	528	117.6%
Equity	417	977	559	134.0%
Warrants	31	—	△31	—
Total	2,542	5,268	2,725	107.2%

■ Assets and liabilities double.

- Increase in inventory properties in stock including WIP boosted total assets.
- Increase in capital from the public offering and stock options contributed to remarkable growth in net assets.

■ Total assets





Segment 1: Real Estate Investment & Development Business

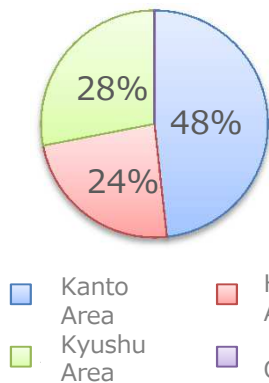
Segment Profit up 49% yr/yr

(¥ million)

	2013/12	2014/12	yr/yr %
Revenue	1,896	3,236	70.6%
Segment Profit	310	464	49.6%

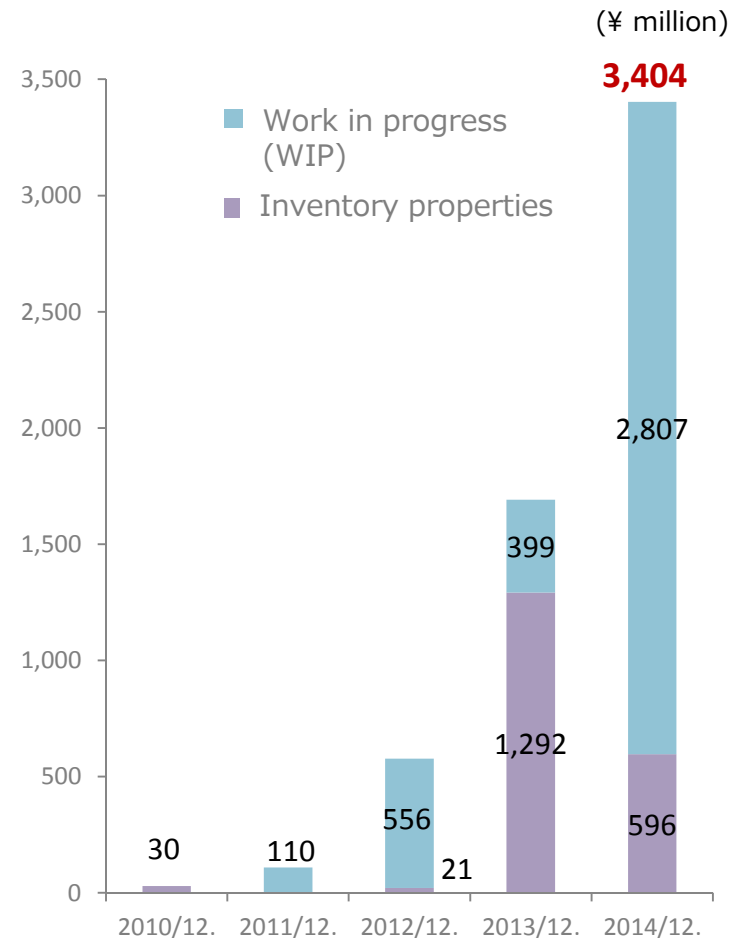
Revenue by area

Both sales and acquisitions of properties delivered strong results.



- Sold out 16 properties from the initial inventory in FY2014
- Acquired 18 inventory properties in FY2014 (sold 6 by the end of FY2014)

Balance of Properties for Sale



Segment 1: Real Estate Investment & Development Business

FY2014 Topics



1. Begin the development business.

- > Sold first property in our development project in Tokyo.
- > The second project is underway in central Fukuoka.



Before



After (Image)



2. Expand the business area.

- > Sold the first property in our development project in Fukuoka.

3. Expand the Revitalization business

Renovate the office building, into a compact hotel.

Opened in January 2015



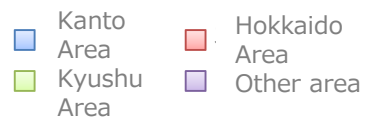
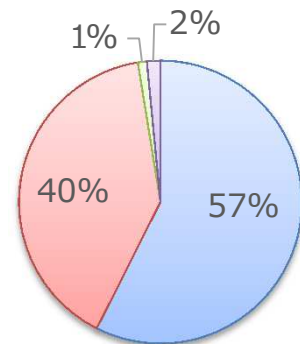
Segment 2: Real Estate Consulting Business

Segment Profit up 36% yr/yr

(¥ million)

	2013/12	2014/12	yr/yr %
Revenue	145	197	35.1%
Segment Profit	57	78	36.8%

Revenue by area



Respond to demand for diversified investment in local areas.

- Investment in Hokkaido by clients from Tokyo remained strong.
- Increase in inquiries from many repeat clients.

 *FY2014 topics*



1. Diversify income opportunities

Start a development consulting business in Kansai.

Start a real estate brokerage business in Fukuoka.

2. Brokerage contracts for large-scale projects rose.

Sold properties over 10billion yen, to repeat clients.

Contracted with several investors in Southeast Asia.

Strictly Confidential



Segment 3: Real Estate Management Business

Segment profit up 94% yr/yr

(¥ million)

	2013/12	2014/12	Change yr/yr %
Revenue	188	275	46.5%
Segment Profit	45	88	94.0%

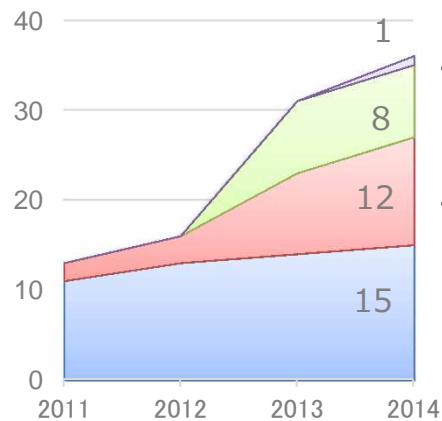
 *FY2014 topics*



1. Large-scale asset management project

- Arranged a large-scale investment in buildings in Tokyo for our partner in Korea.

Buildings under management by area



- Managing the first building in Kansai.
- + 8 buildings in 2014

Total 36 buildings

■ Kanto
 ■ Hokkaido
 ■ Kyushu
 ■ Kansai

2. Expand synergistic projects.

- The acquisition of properties in development projects made a good contribution. Increased leasing income.
- Inquiries for project management services from consulting business increased.





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Ended Dec. 31, 2014

**II. B-lot's Business Outlook for the
Fiscal Year Ending Dec. 31, 2015**



Forecast for FY 2015

Forecast for net income of FY 2015 up 41.8% yr/yr ¥250 million

(¥ million)

	2012/12	2013/12	2014/12	2015/12 (prediction)	yr/yr change
Revenue	1,338	2,230	3,709	5,401	1,692
(yr/yr)	—	66.7%	66.3%	45.6%	—
Operating Profit	84	217	378	509	131
(yr/yr)	—	157.0%	73.8%	34.7%	—
Ordinary income	78	182	295	430	135
(yr/yr)	—	133.4%	61.7%	45.8%	—
Net income	41	104	176	250	73
(yr/yr)	—	149.5%	69.4%	41.8%	—



Forecast for Fiscal Year 2015 Business Strategy

Simultaneously Pursuing "Growth" and "Stability"

◆ Real Estate Investment and Development Business

- Success in Tsukiji hotel revitalization project → Expanding revitalization plans
- Success in condominium development project

Growth

→ Expanding the development business

Growth

◆ Real Estate Consulting Business

- Increasing purchase support projects for reducing inheritance tax
- Increasing purchase support projects for overseas investors

Growth

Growth

◆ Real Estate Management Business

- Expanding investment in real estate for long-term retention
- Expanding the asset management business

Stability

Growth

Stability

◆ For all businesses

- Enhancing financial health
- Strengthening the compliance system and expanding human resources

Stability

Stability



Key Measures for the Fiscal Year Ending Dec. 31 2015

Expand the Asset Management Business

Establish a real estate investment company as a 100% subsidiary

Purpose

To shift existing real estate asset management operations to a wholly owned subsidiary of B-lot, with the goal of expanding the business and improving transparency.

Profile of Subsidiary

- (1) Company name: B-lot Asset Management Company Limited
- (2) Location: 2-19-10 Shimbashi, Minato-ku Tokyo, 105-0004 Japan
- (3) Executive: President Toshihiko Uchida (Executive of B-lot)
- (4) Details of business: Real estate asset management business
- (5) Capital: JPY20 million
- (6) Date of establishment: Feb. 20, 2015
- (7) Capital structure: B-lot holds 100% of shares



B-LOT Company Profile

Address 8F Shimbashi Marine Building, 2-19-10, Shimbashi, Minato-ku,
Tokyo 1050004 Japan

Date of Incorporation October 10, 2008

Capital JPY404.7million (as of March 2015)

Management President and Representative Director, Makoto Miyauchi
Deputy President and Director, Shinichi Hasegawa
Deputy President and Director, Masahiro Mochizuki
Auditing Director, Yasuhiro Okamoto
Auditing Director, Hiroki Tashiro (Consulting Lawyer)
Auditing Director, Fuminari Hako (Certified Public Accountant)

License Real Estate Brokers License

/Registration Registration for Financial Instruments and Exchange Law

- Investment Advisory and Agency Business
- Second Financial Instrument Business

Branch Offices Sapporo (Hokkaido) and Fukuoka





IR Department

TEL: +81-3-6891-2525

FAX: +81-3-6891-2522

<http://www.b-lot.co.jp/>

DISCLAIMER

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